

Showcase Projects



Saint Anselm College

In 1951, a small liberal arts college in Manchester, New Hampshire, asked Irving M. Stanley to install an elevator in the college's administration building. After a successful installation, Stanley used the proceeds to form a new company: Stanley Elevator Company. The school, Saint Anselm College, has since expanded to nearly 60 buildings. That first elevator installation built the foundation of a relationship that has lasted over 60 years.

Educational Facility

Key Facts

Organization

Saint Anselm College

Location

Manchester, NH

Situation

Customer since company's inception. Serve a college campus of 60 buildings

Number of Elevators

12

Stanley Elevator Company, Inc.

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The Challenge

- Keeping a customer for life
- Provide the best elevator service possible
- Provide quick response times on service calls
- Establish a partnership with our customer
- Identify problem areas to correct, adjust, and improve the elevators
- Keep all elevators state code compliant

The Benefit

- Elevators are in efficient and effective running condition requiring fewer service calls thereby saving the customer money
- Less down time and frustration
- Satisfied lifetime customer

The Solution

- Provide knowledgeable and courteous service technicians
- Maintain an extensive spare parts inventory

Leading Edge Solutions with Traditional Values